30 years Faber + Münker - a success story far beyond the borders of Kiel

30 years ago the 33-year-old Bernd Faber and 31-year-old Uli Münker started their journey into independency and separated from their former companies. Only 6 month later the team consisted of 6 people and they had to do overtime. A situation that could be mentioned as great and positive, because at that time they had only expected to get through the winter somehow. At the beginning the two sailmaker "Meister" benefited also from their old employers, the companies Reckmann & Schuldt and Hood Sailmakers. Some of their customers went along with Uli and Bernd and soon both established their own circle of customers in Kiel.

Both sailmakers gained lots of experience when they were young: Bernd Faber sailed since childhood on North- and Baltic Sea but also on the South Atlantic as a participant in the Cape Town - Rio Race. Uli Münker can also look back on a long experience in offshore sailing since his youth. Baltic Sea, North Sea and Atlantic trips on his father's Hanseat, later lots of Trans-Atlantic races on different club ships and customers' yachts followed. The great sailors' experience quickly led Faber + Münker make their mark in the regatta scene and they got very quickly involved in several interesting projects. Although racing was very important, producing cruising sails made about 2/3 of the production. The experience and insights Faber + Münker got during the regattas they share and always shared with their customers. The allocation of tasks was well-conceived in their company: Uli took care of the sail design and Bernd watched over the production.

Besides winning the Commodores Cup and some Kieler Woche wins in different classes, winning the German championship in sand yachting, participating in the Whitbread Around the World 1986 on "Shadow of Switzerland" (SWAN 57), international success in Optimist Dinghy, 2.4mR, the 505, Tornado, Sprinta Sport, J80 class and 12mR "Sphinx" will keep in memory as well. Of course there are many long-term projekts based on the experience of the sailmakers from Kiel, which they concluded safely and successfully.

Faber + Münker implies continuous development: Since the beginning the sailmakers developed their own ideas to improve their processing technology up to the finished products.

In 1987 they equipped the Cupper "Jan Pott" with very light sails using reinforced strings at the load lines. During this time "Power Lines" was the magic word in Kiel. Today this technology is known as "string sail" or "membrane sail".

Meanwhile a new hall was built and put into operation in 2011. Bigger and brighter, with optimized working conditions. For the production of modern sails vacuum laser cutter, ultra sound bonding and high tech sewing machines in combination with best design software were purchased.

In 2014, thirty years after its foundation Faber + Münker stands for professional competence, customer-satifaction and continuity far beyond the borders of Kiel.

Heiko Kröger "2.4mR"

Heiko Kröger is one of the worlds most successful sailors in the 2.4mR class. The multiple world champion landed the big throw with Olympic gold at the Paralympic Games in Sydney and 12 years later with the silver medal in London. Both with sails developed and manufactured by Faber + Münker.

Since his entry into the 2.4mR class in 1998 Kröger is working closely with Faber + Münker.

After a consultation with Faber + Münker's young executive director Christian Tinnemeier, Kröger tested a brand new F+M jib in Tampere / Finland at the open 2.4mR Worlds.

"It was one of the first load path sails in the scene and I became immediately 8th out of 122 starters" remembers Heiko Kröger.

"My findings were evaluated and with a complete set of laminated aramid string sails I could win the Disabled World Championships in Cadiz right away." Heiko Kröger tacked faster and closer upwind than ever before. He won gold in Sydney, got a world champion title at the Open Championships, six world champion titles and two vice-world champion titles in the Disabled class as well as many Kieler Woche wins and German championships. "We are proud of Heiko but also on our part of the cooperation with him" said Christian Tinnemeier, called Tinne.



Faber + Münker

Our experience - your advantage

Fast, dimensionally accurate and durable sails - developed from thousands of miles and countless racing success.

Your sailmaker from Kiel for the whole world Fon +49 431 687370 www.faber-muenker.de